

FOR COMPANIES THAT SUPPLY EUROPE'S BIG DEFENCE MAKERS

Prove where every part comes from.

Any question about any part, answered today, with the proof attached. The agentic evidence layer for European defence supply chains.

Agents read the ERPs, PLMs, MES and document stores you already run, and keep watching them. Scattered records become one audit-ready evidence record: EU-origin, certifications, sanctions, multi-tier dependencies.

Built from Luxembourg. Sovereign by design.

FIVE QUESTIONS

If your buyer asked today, could you answer by tonight?

You do not need our tool for this. You need your own files. Try it, and see how far you get before lunch.

You have signed for all of this already.

Every declaration you returned last quarter was about companies you have never met, checked against documents you could not see.

- ☐ If your biggest supplier stopped next month, how many of your products stop with it?
- ☐ Whose certificate has already expired, without anyone telling you?
- ☐ Who really owns your suppliers today? Not last year, today.
- ☐ How much of your product is really made outside Europe?
- ☐ You signed the last declaration. Can you prove it was true?

Every gap is a liability you already own.

The risk you have not found is still your risk. It is simply the one nobody is watching.

01

Three weeks of searching

An answer that should take an afternoon takes three weeks of digging through systems, folders and inboxes. One missing document holds up a milestone payment.

02

A truck that cannot leave

A part fails an origin or export check. You find out when the shipment is already stopped at the gate.

03

Five programmes stop together

One supplier quietly carries five of your products. It fails one check, and everything it touches stops at once.

04

Non-compliant for 40 days

A certificate lapsed 40 days ago and nobody told you. You have been shipping against it since, and the origin figures you reported are already wrong.

The proof is not missing. It is scattered across four systems and two departments, with nobody owning the question.

AND THE OTHER WAY ROUND

Buyers send more work to suppliers who can answer quickly. Right now, most cannot, so proof is an advantage, not a cost.

PROBLEM · YOU CANNOT SEE BELOW YOUR OWN SUPPLIERS

Open any product. See every part, and what is proven.

You know who you buy from. DefenceOS shows you everyone below them, where each part is really made, and which claims have a document behind them.


DefenceOS
LIVE

by Skansar

PRIMARY


Command Centre
 what needs you today


Supply chain
 how everything connects


Insights
 where your risk sits


Evidence
 your documents


Value chain
 ask in your own words

ADDITIONAL TOOLS


Audit trail
 who decided what


AI Analysis
 ask and explain

TP

Tomas Petrauskas
Baltmeta UAB


 Ask about risks and alerts

Supply chain

EXAMPLE DATA · 5 SOURCE SYSTEMS CONNECTED

Wing actuator assembly
 Example data · 6 parts · 4 suppliers · 3 problems found

64.6% European

LIMIT 65%

PART	SUPPLIER	MADE IN	SHARE OF COST	WHAT WE FOUND
HT-9920 Housing	Bayern Präzision	Germany	18.2%	• ALL GOOD
SV-220 Servo motor	Nordic Drive AB	Sweden	12.4%	• NO PERMIT TO SHIP
↳ RE-14 Magnet	inside the servo motor	China	9.1%	• BANNED OWNER
BR-77 Bearing set	Kraft Lager GmbH	Germany	7.6%	• CERTIFICATE EXPIRES IN 28 DAYS
CB-31 Control board	Vilnius Electronics	Lithuania	6.8%	• ALL GOOD
↳ CN-05 Connector kit	not known	not known	4.3%	• NOBODY CAN TELL US

■ PROBLEM · YOU FIND OUT TOO LATE

Every morning it tells you what needs you today.

Certificates that expired, owners that changed, permits that are missing. Three things that need you, not four hundred warnings.


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Good morning, Tomas.


3 of 12 programmes need attention. Eurofighter T5 is nearest its audit.

EXAMPLE DATA · 5 SOURCE SYSTEMS CONNECTED

PROGRAMMES AT RISK

3 of 12

NEAREST AUDIT

12 days

DECISIONS FOR YOU

28 waiting

EVIDENCE MISSING

248 +12


DECISIONS REQUIRING ATTENTION
3 things need you today


NAV-INS-2201 · Only one supplier makes this part
It is used in 5 programmes. If they stop, all five stop together.


Certificate expired 40 days ago · Bayern Präzision GmbH
You have been shipping against it ever since. 2 orders are still open.


No permit to ship · LOT-T3-559
You need one before the next shipment leaves.

Next best action →

Executive brief

■ PROBLEM · THREE WEEKS TO ANSWER ONE FORM

One click, and the pack your buyer asked for is ready.

Three weeks becomes one afternoon.

Every number has a document to prove it. Ask again next month and it is already updated.


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EDIP evidence pack

READY TO SEND

Example data · Wing actuator assembly

✓ Where every part is made	6 origin papers
✓ How much is made in Europe	64.6% · with calculation
✓ Every supplier certificate, still in date	11 certificates
✓ Owner checks against banned lists	checked today
✓ Permits to ship, part by part	4 permits
✓ What is still missing, in simple words	1 part open

Send to buyer

Built in 4 seconds · 22 documents attached

EXAMPLE DATA · 5 SOURCE SYSTEMS CONNECTED

■ PROBLEM · NOBODY HAS TIME TO CHASE SUPPLIERS

It writes the email, chases them, and files the answer.

It reads everything continuously, tells you in plain words what it found, and prepares the fix. You only click approve.

The interface is titled "DefenceOS" by Skansar, with a "LIVE" status indicator. A search bar at the top right contains the text "Ask about risks and alerts". The left sidebar lists several modules: "Command Centre" (what needs you today), "Supply chain" (how everything connects), "Insights" (where your risk sits), "Evidence" (your documents), "Value chain" (ask in your own words), "Audit trail" (who decided what), and "AI Analysis" (ask and explain), which is currently selected. At the bottom of the sidebar is a user profile for "Tomas Petrauskas" from "Baltmeta UAB".

The main content area is titled "AI Analysis" and includes a sub-header "EXAMPLE DATA · 5 SOURCE SYSTEMS CONNECTED". Below this, a breadcrumb trail shows "AI ANALYSIS · EXAMPLE DATA" and a "LIVE" status. The primary data point is a red star icon followed by "35.4% OVER THE LIMIT". Below this, a text block states: "3 parts come from outside Europe. Two suppliers never sent proof, so we do not count them. Get proof from one supplier and you are under the limit again." Three tags are displayed: "BOM-FCAS-A2", "P0-44921", and "ORIGIN-DECL-118".

A workflow is shown with a star icon and the text "Wrote 2 emails asking for the missing document." followed by a yellow dot and "WAITING FOR T. PETRAUSKAS TO APPROVE AND SEND". Two dark buttons are present: "Are we under the 35% limit on this product?" and "Ask both suppliers for it."

One system behind every answer.

Command Centre

What needs you today, across every programme.

Supply chain

How everything connects, from your product down to the raw material.

Insights

Which supplier carries the most of your work, and where your risk sits.

Evidence

Every document in one place, linked to the number it proves.

✦ Value chain & AI Analysis

Ask in your own words. Get the answer with the proof attached.

Audit trail

Every decision, who made it and when. Ready for the auditor.

ALSO INSIDE

✦ Risk prediction

✦ Anomaly detection

✦ Counterfeit detector

Dependency radar

Regulatory analyser

Capacity map

Lead-time feed

Price benchmarks

Connects to

Multiple ERP, PLM and MES systems, spreadsheets, certificates and document stores

No supplier onboarding

You start with data you already hold.
No supplier has to join anything

Runs in Europe

AWS European Sovereign Cloud.
Encrypted at rest and in transit

Secure and provable

AI that acts, on numbers it can defend. Every regulatory figure is computed deterministically. Built to ISO 27001 controls, with customer-managed keys and independent testing on a dated roadmap at skansar.com/trust

People who know this market have looked at the product.

ACCEPTED IN MUNICH

Skansar was accepted into TUM Venture Labs Aerospace & Defense, Cyber Security stream, at the Technical University of Munich, on the working product rather than on slides.

TECHNICAL UNIVERSITY OF
MUNICH

WHAT THE INDUSTRY SAYS

"This is not just another checking tool. It is the system that lets a company prove itself every day."

SENIOR EUROPEAN DEFENCE
ADVISOR, AFTER REVIEWING
DEFENCEOS

WHY WE BUILT IT

"We know who we buy from. Below that, we see nothing. The documents we have are spread across many spreadsheets and folders."

QUALITY ENGINEER AT AN
AIRCRAFT MAKER



Subhasish Das

CO-FOUNDER • CTO



Kalpesh Singh

CO-FOUNDER • CEO



Technical founders. Eighteen years of engineering between them, built at Amazon scale alongside its global supply chain organisation, now building it for European defence from Luxembourg. More at skansar.com.



NEXT STEP

Book thirty minutes.

We will show you the product, and if it fits, we will connect one of your products and show you your own numbers.

There is no cost.

We work closely with a small number of manufacturers, and what they tell us shapes what we build next.

skansar.com/talk →

WHAT HAPPENS IN THE CALL

- ✓ 10 minutes on how evidence works in your company today
- ✓ 15 minutes with the product on screen
- ✓ 5 minutes on whether we connect one of your products

Nothing to prepare. No data needed for this call.

Built from Luxembourg.

Proof, not paperwork.

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